



Welcome to Missional Capital Group

At Missional Capital Group, we believe our financial success is measured not only by profit, but by purpose and impact. Our journey began with a simple yet powerful vision: to create a firm that aligns financial prosperity with our God-given mission to serve others.

Simply put, we believe that a sound investment, in both property and financing, with intention and focus on growing healthy communities within each investment, yields happy tenants, healthy neighborhoods, and ultimately provides prosperity for both the overall investment and for the residents that live there.

As a premier real estate investment company, we focus on serving our clients by optimizing their investments with us, fostering open communication, and upholding the highest standards of honesty and integrity.

Who Are We

Troy Zimmerman, Nate Shields, Paul Desiderio, Patrick Henderson & Chris Copenhaver are the founders of Missional Capital Group. With over 40 years of real estate investing experience, we are focused leaders within the real estate investing community. Our unique approach to real estate investing is based on Profits, Community, & Faith. What truly sets us apart is our belief that properly leveraged investments and relationships can lead to true prosperity and wealth for our investors and for the communities that we are honored to serve.

Our Conviction around Real Estate

Real estate income offers consistent and dependable cash-flow, coupled with the added benefits of long term appreciation, tax deductions, and a history of guarding against inflation. We are firm believers real estate has a place in every diversified portfolio.

Our strategy lies in large-scale investments, particularly 100+ unit apartment buildings in metro or tertiary markets that align with our very specific purchasing criteria. We also have expertise in the commercial retail space and occasionally consider investments in this asset class if an opportunity emerges.

Our objective is to provide our investors with stable and consistent real estate opportunities. We use leverage as a tool, not a lifeline, as many others have within the syndication world. We approach each investment well funded and ready for the unexpected. Our underwriting process is conservative and thorough, allowing investors to have confidence that their investments will perform well in both bull and bear markets, with returns that won't be solely reliant on cap rate suppression.

Dedication to our Clients

Dedication to our clients fuels our pursuit of excellence. We view each client, partner, and beneficiary as part of our extended family, working together towards mutual success.

Our company is structured to maximize the profitability within each investment, in order to meet the goals and returns of our clients. This commitment is why our General Partners invest alongside clients in every single deal.

At Missional we believe we can create *Real Impact through Real Estate* when we operate by two specific mandates:

1. Connecting mission-focused clients with highly profitable investments.
2. Engaging our tenants to stabilize, empower, and enrich the communities where they live.

The Mission

We believe that our chief roles are being good stewards. Stewards of both finances and investments, but also of the tenants we have the honor of providing housing for. We do believe that we have the responsibility to care for and manage all that is entrusted to us and to reflect and live out God's values in all ways.

What makes us different is our commitment to helping the less fortunate drives our actions. We utilize our real estate portfolio to create positive ripples of change in the communities we invest in. Through tangible initiatives, we actively contribute to solutions that address societal challenges.

Matthew 25:40 - "And the King will answer them, 'Truly, I say to you, as you did to one of the least of these my brothers, you did to me.'"

By uniting in the mission we amplify our collective impact. Our properties become platforms for transformation, enriching the lives of those within our communities.

A Commitment to Empowering our Communities

Our commitment extends beyond mere financial growth. We are devoted to leveraging our real estate portfolio to uplift the vulnerable and marginalized members of our communities. By harnessing our expertise, resources, and properties, we actively strive to make a lasting positive impact on the lives of our tenants.

Our pledge involves allocating a minimum of 1% of revenue back into our apartment communities, specifically to address the needs of our tenants. This is typically in addition to any capital improvements and will focus specifically on alleviating hardship or addressing needs within the community.

Beyond our financial commitment, Missional Capital Group will provide educational resources on our tenant-focused social media groups. These resources will cover real estate investing, retirement and financial planning, start-up resources, home ownership, and debt management, among others.

Transparency, Integrity, and Communication

Transparency is woven into our DNA – from transparent dealings with clients to clear communication within our team. We are committed to maintaining the highest level of integrity, always putting the interests of our clients and communities first.

Our team-driven approach leads to inherent checks and balances throughout the investment process.

Investors receive consistent updates and information via phone calls, emails, and a personalized online portal. We actively encourage our clients to reach out whenever they have a question or concern.

Expanding Horizons

Our vision for the future is vibrant and far-reaching. We aspire to expand our real estate offerings, consistently bringing new opportunities to our growing client base.

We firmly believe that by viewing our tenants as more than just a source of profit, but as members of communities we are called to serve and steward, we can reshape the conversation around tenant/landlord relationships.

We are convinced that our impact can be so profound that every city would readily embrace a Missional community with open arms.